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Plan Management (PM) Copy & Paste in Templates

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1. Copying and Pasting in Plan Management Templates

Copy/pasting is permitted in all the Plan Management templates required as part of the Qualified Health Plan (QHP) submission. To ensure users do not run into issues while preparing data for templates, there are a few key points to keep in mind when pasting data into macro-enabled templates.

1.1. General Copy/Paste Recommendations

- **Excel Pasting and Cell Validation**: In Excel, pasting into templates causes your cell level validations to be over-written, which could lead to validation errors. The Data Traceability Matrix of each QHP module documents the formats, allowable values, and required elements for all of the templates.
- **Recommendation**: Ensure that the data you are pasting is the correct type of data for the cell. For example, if the template is expecting a text value, ensure the source data is text and not numeric. Errors that normally would be caught on manual entry will be checked when the template is validated. If at all possible, use the Paste/Paste Special, and select Values radio button.
- Note: If you have a numerical identifier with a leading zero, it is permissible to copy it as text and paste it into a numerical field. Excel automatically drops leading zeros unless a field is specifically formatted. So for example, if you have a TIN number that starts with a zero, you may copy the number (formatted as text to keep the leading zero) and paste it into the template. Leading zeros will not create validation errors.

1.2. Whole Template Copy/Paste Recommendations

- Column headers of all the templates are locked; you cannot select an entire template, with headers, and paste into a new one.
- In some templates, there may be hidden columns that would block you from pasting an entire row in (Rating Tables is an example).

Recommendations: Select only the fields with user entered data to copy and paste. If you receive the Excel error that you are trying to paste into a protected cell, look at the specific template guidelines in this document.

1.3. Column Level Copy/Paste Recommendations

• Only copy user entered data, and do not include the header columns or any grey filled cells. Columns may **not** be deleted, but you can adjust the width of a column to better view data.

1.4. Row Level Copy/Paste Recommendations

• Only copy user entered data, and do not include any green label fields from a row. Entire rows can be deleted in most templates, but you cannot delete a row that has a locked cell in it.

1.5. Cell Level Copy/Paste Recommendations

• If a cell is locked (on most templates, locked cells are grey,) you cannot paste into it.

Recommendation: For all unlocked cells, use the Paste Special > Values button.

2. Administrative Data Template

The Administrative Data template resembles a paper form, and therefore a large portion of this template has locked cells. You can paste into individual cells requiring input, preferably using the Paste Values option (see Figure 1), which can be accessed from the right click menu or from the Excel ribbon.

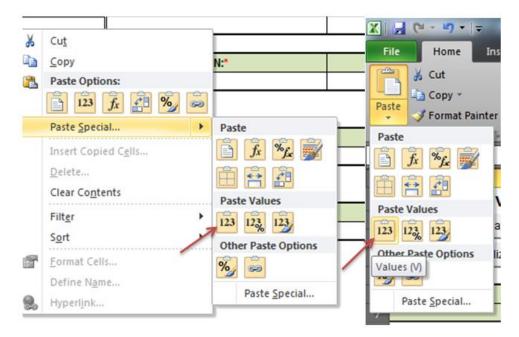


Figure 1: Paste Special Menus

If you have an older version of the template that you want to copy from, you can select any adjacent cells with user entered data and copy into the latest version. As long as you do not include a locked cell, it will paste correctly. The column headers and title fields that have a green fill, as shown in Figure 2, are always locked.





3. Essential Community Providers (ECP), NCQA, URAC, Network ID Templates

These four templates are simple tables and have no locked cells where users would enter data. You may copy/paste into any of these cells, but be sure to paste the correct type of data. Check the Data Traceability Matrix for specific data formats. For any cells that are drop-downs, make sure you are pasting one of the options listed in the drop-down; otherwise, validation errors will occur. The Validate macro of all templates is not case sensitive in regards to the drop-down values. However, some templates have automated functions that will not trigger, if you paste values, or will not trigger properly if the wrong case is used. For example, in the Service Area template, if you paste "yes" into Partial County, it will not trigger the macro that un-hides the Partial County Zip Codes column. For best results, use the case that is given in the templates or Data Traceability Matrix.

Network and Essential Community Providers both use the Network ID field. The recommended approach is to create your Network IDs (based on your state) with the Create Network IDs button in the Network ID template prior to filling out data in the ECP Template, shown in Figure 3, to ensure the enumeration of the Network IDs on both templates match.

One solution for copy/pasting in the ECP Template, if multiple providers are in the same networks, may be to use the pop-up one time, to select the Network IDs and then copy/paste to all other providers that use those networks. As with the Administrative Data template, if you have older versions of the templates already filled in, you may paste the data into the latest version. Make sure to select information starting from underneath the headers; otherwise you will be trying to paste into locked cells and will receive an Excel error (see screenshot below – highlighted cells are where you should copy from).

	A	В	С	D	E	F	G
1	Essential Community Prov	viders v3.1	All fields marked with an asterik ((*) are required. To validate the term	plate, press the validate buttor	n or Ctrl + Shift + V. To finalize	the template, press th
2	Validate		If the contracted provider does no	t have an NPI, please leave the fiel	d blank.		
3	Validate		Provider Name must be unique.				
4	Finalize		If you do not qualify for the alterna	ate standard, select from ECP Cate	gory and select NA for Provide	r Type.	
5			If you qualfy for the alternate stan	dard, select from Provider Type and	d select NA for ECP Category.		
6	Company Legal Name*		Click the Create Network IDs but	ton (or press Ctrl + Shift + N) to ge	nerate the networks based on y	our state. Network IDs will popu	late in the drop-down
7	HIOS Issuer ID*						
8	Issuer State*						
9							
10	Create Network IDs						
11	National Provider Number (NPI)	Provider Name*	Provider Type*	ECP Category*	Street Address*	Street Address 2	City*
12			Required:	Required:	Required:	Optional:	Required:
	Optional: Enter the 10-digit National Provider Number	Required: Enter the Provider Name	Select all the Provider Types that apply,	Select all the ECP Categories that apply,	Enter the Street Address for the	Enter the provider's Street Address	Enter the City for the
13	Enter the 10-digit National Provider Number	Enter the Provider Name	else select NA	else select NA	provider	2 if applicable	provider
17							
18	Optional:						
19	Enter the 10-						
20	digit National Provider						
21	Number (NPI)						
22							
23							
24							
25							
26							
27							
28							
29							
30							

Figure 3: ECP Template

4. Prescription Drug Template

The Prescription Drug Template has two types of worksheets, the Formulary Sheet and the Drug List Sheet. The Formulary Sheet of this template has many grey/locked cells. Each formulary is designed to always take up 7 rows. Unused tiers in the formulary are grey/locked based on the "Number of Tiers" column. It is best to first select a Formulary ID from the drop-down list (after creating Formulary IDs), then enter the URL and select the drug list and number of tiers from the drop-down. This will grey and lock cells that are not required for input. Anything that is **not** grey can be pasted into.



Figure 4: Prescription Drug Template

The Drug Lists sheet has no locked cells, so it is completely acceptable and recommended, to paste a list of RxCUIs into column A. You may also paste the Tier Level and Prior Auth/Step Therapy Required columns. There can be no duplicate RxCUIs; if there are, the error message will tell you the cell location of the duplicate. Also be aware, that validation will check that the tier you have selected for a drug actually exists in the formularies that use it. So if your first formulary uses Drug List 1 and has 5 tiers, you cannot mark any RxCUIs in that drug list as being in tier 6 or 7. You can select them as NA if those drugs are used in a different Drug List.

5. Service Area Template

The Service Area template, shown in Figure 5, will grey and lock cells based on options selected in the columns. There are hidden columns that will only display if you have a service area that covers a partial county. If a cell is grey, you will not be able to paste into it. Also make sure, if you are pasting in a long list of zip codes for the Service Area Zip Code(s) column, that they are separated by a comma **and** space. You only need to list zip codes if the service area covers a partial county (Partial County = YES). If Partial County = NO, the Service Area Zip Code(s) column is grey and locked so nothing can be pasted in, because zip codes are not needed for service areas covering entire counties.

State*	County Name	Partial County	Service Area Zip Code(s)	Partial County Justification
Required: Does this Service Area cover the entire state?	Required if State is "No": Select the County - FIPS this Service Area covers	Required if State is "No": Does this Service Area include a partial county?	Required if Partial County is "Yes": Enter the zip codes in this county that are covered by this Service Area	Required if Partial County is "Yes": Enter a Justification of why all of the zip codes are not included in this service area.
Yes				
No	Alleghany - 37005	No		
No	Alleghany - 37005	Yes	v	
		Denvined if C		

Figure 5: Service Area Template

6. Rating Tables Template

The Rating Tables template is designed to support Issuers submitting for both Individual Rated and Family Tiering States.

6.1. Issuers in Individual Rated States

Rate information may be copy/pasted into Rating Tables. Note that the Rating Tables template is designed with significant automation to help users fill in valid information. For example, the macros automatically create all Age Bands required for a plan when the 0-20 option is selected under the Age header in Column D. Selecting the 0-20 option will grey and lock a large portion of the cells below the first three columns. There are a few different scenarios to keep in mind. If you use No Preference for Tobacco and select the 0-20 age band, the template will auto populate all the required age bands as well as the Plan ID, Rating Area ID, and Tobacco (see Figure 6).

Figure 6: Rating Tables Template with Age Bands and No Preference Tobacco Option

12	Plan ID* Required:	Rating Area ID*	Tobacco* Require: Select if Tobacco use of subscriber is used to determine if	Age* Required: Select the age of a subscriber	Individual Rate* Required: Enter the rate of an Individual Non-	
13	Enter the 14-character Plan ID	Select the Rating Area ID	a person is eligible for a rate from a plan	eligible for the rate	Tobacco or No Preference enrolle on a plan	
14	12345NC0012222	Rating Area 1	No Preference	0-20		
15	12345NC0012222	Rating Area 1	No Preference	21		
16	12345NC0012222	Rating Area 1	No Preference	22	Required:	
17	12345NC0012222	Rating Area 1	No Preference	23	Enter Individua	
18	12345NC0012222	Rating Area 1	No Preference	24	Non-Tobacco (
19	12345NC0012222	Rating Area 1	No Preference	25	No Preference I	
20	12345NC0012222	Rating Area 1	No Preference	26	In Dollar Arriou	
21	12345NC0012222	Rating Area 1	No Preference	27		
22	12345NC0012222	Rating Area 1	No Preference	28		
23	12345NC0012222	Rating Area 1	No Preference	29		
24	12345NC0012222	Rating Area 1	No Preference	30		
25	12345NC0012222	Rating Area 1	No Preference	31		
26	12345NC0012222	Rating Area 1	No Preference	32		
27	12345NC0012222	Rating Area 1	No Preference	33		
28	12345NC0012222	Rating Area 1	No Preference	34		
14 4	🕨 🗏 Rate Table 🖉 🖉				ji -	

In this instance, the only cells that can be pasted into are the Individual Rate column cells. While the Age column is not greyed or locked, the age bands are auto-populated and should not be edited.

If you select Tobacco Use/Non-Tobacco Use, the Individual Tobacco Rate column will unhide.

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Figure 7 shows the Rating Tables template with separate rates for non-tobacco and tobacco users.

Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*	Individual Tobacco Rate*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non- Tobacco or No Preference enrollee on a plan	Required: Enter the rate of an Individual tobacco enrollee on a plan
12345NC0012222	Rating Area 1	Tobacco User/Non- Tobacco User	0-20	•	
12345NC0012222	Rating Area 1	Tobacco User/Non- Tobacco User	Required: Select Age]	
12345NC0012222	Rating Area 1	Tobacco User/Non- Tobacco User	from List		
12345NC0012222	Rating Area 1	Tobacco User/Non- Tobacco User	23		
12345NC0012222	Rating Area 1	Tobacco User/Non- Tobacco User	24		
12345NC0012222	Rating Area 1	Tobacco User/Non- Tobacco User	25		
12345NC0012222	Rating Area 1	Tobacco User/Non- Tobacco User	26		
12345NC0012222 Rate Table	Rating Area 1	Tobacco User/Non-		i (

Figure 7: Rating Tables Template with Separate Rates for Tobacco Use

In this instance, the cells you will be able to paste into are the Individual Rate and Individual Tobacco Rate.

6.2. Issuers in Family Tiering States

You may copy into selected cells within the row for plans in states with Family Tiering. If you select Family Option from the dropdown in the Age column, the template will unhide the family tiers column. Tobacco must be "No Preference" in this case, so the Individual Tobacco Rate column will be hidden.

Figure 8 shows the Rating Tables template with Family Tiering columns displayed.

Figure 8: Rating Tables Template Displaying Family Tiering Columns

Add Sheet								Family Tier
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*	Couple *	Primary Subscriber and One Dependent*	Primary Subscriber and Two Dependents*	Primary Subscribe and Three or Mor Dependents*
Required: Enter the 14-character Plan ID	Required: Select the Rating Area ID	Require: Select if Tobacco use of subscriber is used to determine if a person is eligible for a rate from a plan	Required: Select the age of a subscriber eligible for the rate	Required: Enter the rate of an Individual Non- Tobacco or No Preference enrollee on a plan	Required: Enter the rate of a couple based on the pairing of a primary enrollee and a secondary subscriber (e.g. husband and spouse)	Required: Enter the rate of a family based on a single parent with one dependent	Required: Enter the rate of a family based on a single parent with two dependents	Required: Enter the rate of a fami based on a single parent three or more depender
2345NC0012222	Rating Area 1	No Preference	Family Option	-				
			Required: Select Age					

In this instance, because there is a hidden column, you would not be able to paste into the whole row all at once. You can still paste rates into the Individual Rate column, (Column E) and in all the family tier columns, (Columns G-M), but not in these two adjacent cells at once (see Figure 9).

Age*	Individual Rate*	Couple *	Primary S and One E
		Required:	
Required:	Required:	Enter the rate of a couple	Requ
ne age of a subscriber	Enter the rate of an Individual Non-	based on the pairing of a	Enter the ra
e age of a subscriber ible for the rate	Tobacco or No Preference enrollee	primary enrollee and a	based on a sir one de
	on a plan	secondary subscriber (e.g. husband and spouse)	one de
Family Option]
	Required:		

Figure 9: Rating Table Template Showing Adjacent Cells that Cannot be Copied

7. Rating Business Rules Template

The Rating Business Rules template is, for the most part, a simple table. However, the first row is considered the "Issuer" rule and therefore the Plan and Product ID columns are grey and locked. It is required to enter every column in the first row (except for Plan/Product ID). For every row after that, you may paste in the Plan **OR** Product IDs and any columns that have different rules from the first "Issuer" rule.

The last column, "What relationships between primary and dependent are allowed, and is the dependent required to live in the same household as the primary subscriber?" is a large pop-up. It is advisable to always use the pop-up for this column because of the complexity of the data elements. It is not necessary to enter the same rules repeatedly, so if plans and products have the same answer to this column as the Issuer rule, they can be left blank. If you are copying data from an older version of the template, though, it would be permissible to copy and paste this cell.

Figure 10 shows the Rating Business Rules template.

		e dependan	t is required to I		a checkmark next to the relationsh ne household as the primary subsc	riber, othe	
ele _	ct No.	C Yes	C No		Stepparent	C Yes	C No
-	Father or Mother	C Yes	C No		Stepson or Stepdaughter	C Yes	○ No
_	Grandfather or Grandmother	C Yes	C No		Self	C Yes C Yes	
	Grandson or Granddaughter	C Yes	C No		Child	C Yes	
	Uncle or Aunt	C Yes	C No		Sponsored Dependent Dependent on a Minor Dependent	C Yes	
	Nephew or Niece	C Yes	C No	- Dependent on a minor Dependent	C Yes		
	Cousin	C Yes	C No		Ex-Spouse Guardian	C Yes	
	Adopted Child	C Yes	⊂ No		Court Appointed Guardian	C Yes	C No
	Foster Child	C Yes	C No		Collateral Dependent	C Yes	C No
	Son-in-Law or Daughter-in-Law	C Yes	C No		Life Partner	C Yes	C No
	Brother-in-Law or Sister-in-Law	C Yes	C No		Annultant	C Yes	C No
	Father-in-Law or Mother-in-Law	C Yes	⊂ No		Trustee	C Yes	C No
	Brother or Sister	C Yes	⊂ No		Other Relationship	C Yes	C No
	Ward	C Yes	⊂ No		Other Relative	C Yes	C No

Figure 10: Rating Business Rules Template – Relationship to Primary Pop-up

8. Plans & Benefits Template

In the Plans & Benefits template, shown in Figure 11, there are places that are fairly easy to paste into and others that are not. The top table in the Benefits Package sheet contains high-level plan information. Any of this information can be pasted in below the header rows.

Figure 11.	Dlan P.	Domofita	Tomplata	Chowing	Dlan	I aval Data
Figure 11:	rian α	Defieills	remplate	Showing	FIAII	Level Data

7		24-0401234	Plan Ide	ntiliers		I	I						1		
8	HIOS Plan ID" ISlandard Composentij	Plan Marketing Name*	HIOS Product ID"	HPID	Network ID*	Service Area ID	Formulary ID*	New/Existing Plan?"	Plan Type"	Level of Coverage	Unique Plan Design?"	QHP/Non- QHP	Notice Required for Pregnancy	is a Referral Required for Specialist?	Specialist Requirinç Referra
9	12345NC0013333	A Silver Plan	12345NC001		NCN001	NCS001	NCF001	New	нмо	Silver	No	Both	No	No	
10	12345NC0013334	A Gold Plan	12345NC001		NCN002	NCS002	NCF002	New	нмо	Gold	No	Both	No	No	

The bottom table in the Benefits Package sheet contains benefit information and EHB data. The benefits are locked cells, as well as the EHB/State Mandate columns. It is **not** possible to paste information into these columns. The Add Benefit macro will assist you in adding extra benefits, but you will be unable to paste over any listed benefits. From column E onward, it is possible to paste data. The Limit Unit column is a pop-up with two drop-downs that allow you to select the unit of limitation. Be aware that if you paste a limit unit that is not in the pop-up, you will receive a validation error.

Benefit Information	on			General Information								Deductible a	and Out
Benefits	EHB	State Mandate	Is this Benefit Covered?	Quantitative Limit on Service	Limit Quantity	Limit Unit	Minimum Stay	Exclusions	Explanation (text field)	EHB Variance Reason	Subject to Deductible (Tier 1)	Subject to Deductible (Tier 2)	Exclu Netv
Primary Care Visit to Treat an Injury or Illness	Yes		Covered	-							Yes	Yes	No
Specialist Visit	Yes			red if Covered: Yes if this benefit i							Yes	Yes	No
Other Practitioner Office Visit (Nurse, Physician Assistant)	Yes		Covered								Yes	Yes	No
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	Yes	Yes	Covered								Yes	Yes	No
Outpatient Surgery Physician/Surgical Services	Yes		Covered								Yes	Yes	No
	Yes		Covered								Yes	Yes	No
Non-Emergency Care When Traveling Outside the U.S.	Yes		Covered								Yes	Yes	No
Routine Dental Services (Adult)													
Infertility Treatment	Yes		Covered	Yes	5000 E)ollars per lifetime					Yes	Yes	No
Long-Term/Custodial Nursing Home Care													

Figure 12: Plan & Benefits Template - Bottom EHB Table

The Cost Share Variances sheet is much more complicated to paste into. The first four columns are protected and read-only. The macros will populate this information, and it is not editable. Based on answers to columns G, H, and I, rows are greyed out and locked that are not applicable. If you are trying to paste any information into a row that has a grey cell, you will receive the Excel error message, shown in Figure 13.

Figure 13: Sample Excel Error Message

N	Aicrosoft	Excel
		The cell or chart that you are trying to change is protected and therefore read-only. To modify a protected cell or chart, first remove protection using the Unprotect Sheet command (Review tab, Changes group). You may be prompted for a password.
		OK

You **can** paste values into any adjacent cells that are not grey, but be very careful to paste the right type of data. Each of the benefits listed on this sheet contains a Copayment and Coinsurance section.

Figure 14 shows Benefits Template Sample columns for Primary Care Visit to Treat an Injury or Illness with Copay and Coinsurance columns.

	CD	CE	CF	CG	CH	CI	CJ	CK	CL	CM	
		Primary C	are Visit to Tr	eat an Injury	Specialist Visit						
	Сорау			Coinsurance				Coi			
	In Network (Tier 1)	In Network (Tier 2)	Out of Network	In Network (Tier 1)	In Network (Tier 2)	Out of Network	In Network (Tier 1)	In Network (Tier 2)	Out of Network	In Network (Tier 1)	In
0	\$25		\$25	25%		25%	\$25		\$25	25%	
0	\$25		\$25	25%		25%	\$25		\$25	25%	
0	\$0		\$0	0%		0%	\$0		\$0	0%	
0	\$25		\$25	25%		25%	\$25		\$25	25%	
0	\$25		\$25	25%		25%	\$25		\$25	25%	
0	\$25		\$25	25%		25%	\$25		\$25	25%	
0	\$25		\$25	25%		25%	\$25		\$25	25%	

Figure 14: Benefits Template Cost Share Variance Sheet Sample Benefit Columns

Make sure if you are pasting data that you paste the correct type (whole dollar amount or percentage) to reduce error messages when you validate.

If you need to paste a large block of data, it is easiest to do before the template locks cells that are not applicable, for example, if you have an older version of the Benefits template that you want to paste information from.

1. On the Cost Share Variance sheet that you want to paste into, delete values from columns G, H, and I in each row that you want to paste data into, as shown in Figure 15. This will clear out any locked cells on that row.

Medical & Drug Deductibles Integrated?*	Medical & Drug Maximum Out of Pocket Integrated?*	Multiple In Network Tiers?*

Figure 15: Subsection of Benefits Template

2. Select and copy the block of data you want to paste into the template (see Figure 16.) If you are using an older version of the Benefits template, remember that you will not be able to copy the entire row, because the first four columns are locked. Also remember that columns or data elements may be in different places. It is permissible to copy grey cells, as long as you paste values only.

Figure 16: Benefits Template Deductible Columns Selected for Copy

	Combined Medical & Drug EHB Deductible									
	In Network	In Network (Tier 2)			Out of Network		Combined In/Out Network			
(Individual Family Default Coinsurance	Individual	Family	Default Coinsurance	Individual	Family	Individual	Family	Indi	
	\$850 \$800 109 Required if Integrated: 109 If Deductibles are 09 integrated, enter the In 109 Combined Medical and 109 Drug Deductible dollar 309 \$1,000 \$1,200 309 \$0 \$0 \$0 \$1,000 \$1,200 309	50			\$600 \$600 \$600 \$600 \$600 \$600 \$1,200 \$1,200 \$0 \$1,200 \$0 \$1,200	\$600 \$600 \$600 \$600 \$600 \$1,200 \$1,200 \$0 \$1,200 \$0 \$1,200	\$600 \$600 \$600 \$600 \$600 \$600 \$1,200 \$1,200 \$0 \$0 \$1,200 \$0 \$1,200	\$600 \$600 \$600 \$600 \$600 \$1,200 \$1,200 \$0 \$1,200 \$0 \$1,200		

3. Paste Special > Values into the destination workbook (either on the Home tab or with the right click). Repeat as many times necessary. (See Figure 17.)

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BL	BM	BN	BO	BP	BQ	BR	BS	BT	BU		
Combined Medical & Drug EHB Deductible											
In Network			In Network (Tier 2)			Out of Network		Combined In/Out Network			
Individual	Family	Default Coinsurance	Individual	Family	Default Coinsurance	Individual	Family	Individual	Family	Ir	
\$850	▼ \$800	10%				\$600	\$600	\$600	\$600	_	
Pogui	rad if Intonro	10%				\$600	\$600	\$600	\$600		
Required if Integrated: 0%		\$0	\$0	0%	\$0	\$0	\$0	\$0			
integr	ated, enter th	e In 10%				\$600	\$600	\$600	\$600		
Netwo	ork Individual								(C+-1) -		

Figure 17: Benefits Template Deductible Columns After Paste Values

- 4. When you are finished pasting, go back to columns G, H, and I and select from the dropdowns. Cells that are not applicable based on these values will grey and lock.
- 5. It is permissible to have a value in a cell before it is grey/locked. For example, each of the benefits has an In Network Tier 2 column (see Figure 18.) You may fill out all cells with values. When you select Multiple In Network Tiers = NO, all In Network Tier 2 cells will grey and lock. Any values in them will still be present, but the template ignores any cells with a grey fill for both Validate and Finalize.

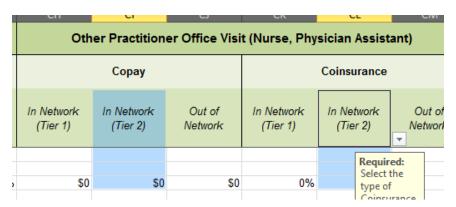


Figure 18: Benefits Template Tier 2 Benefit Columns

For best results, **do not** paste your answers into columns (G, H, I). If you do, it will not trigger the grey/locking of columns that do not apply. If a cell is not grey, it is **required** to enter data into it. For example, if you paste in Yes for Medical & Drug Deductibles Integrated, the template will not block out the separate Medical and Drug deductible groups and you will have to enter "Not Applicable" for each column under those groups. It is **very** important to double check all your data after pasting into the Cost Share Variance sheet.